



New England Machinery, Inc.
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Over
35 Years of
Working Together

World-wide Packaging Equipment Specialists

NEM 2009 Trade Shows

June 23—26, 2009 NEM exhibited at Expo Pack, Mexico in the booth of our Rep, Euroteca. We were excited to be exhibiting our signature 'flying yellow bottles' line at ExpoPack for the first time. The display was a crowd pleaser attracting attention from across the entire exhibition hall. The display included our NEHHLPE-72 unscrambler with a Hopper Elevator and our NEDP gap transfer used to re-circulate the containers by sending them 'flying through the air'.

In October, NEM will be exhibiting in **Booth #C-832 at Pack Expo Las Vegas 2009**. Plan on visiting us to view our machinery in action.

An E-mail From a Customer:

"Hi Eta, Here are my official congratulations to everyone at NEM but especially you for providing us with padded carrier belts that have lasted since we have purchased this equipment (NEHCPCL-36) in 1998. Since we are a clinical supply group, this equipment was not operated on a daily basis for the first few years but it has run almost continually for the past 2 1/2 years without any failures. Personally, I have been with Boehringer 27 years and we have always owned and used NEM equipment with pride. Now, moving forward I will be placing an order for replacement belting hoping it will last another long period of time. Thanks in advance for your service." **Bob Salecki, Clinical Packaging Supervisor, Boehringer Ingelheim Pharmaceuticals, Inc.**

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NEM Exceeds Expectations

NEM recently delivered an unscrambler that successfully unscrambles extremely light weight water bottles. The 20 oz. PET containers weighed only 14.5 grams each and the customer, Langlade Springs was very pleased with the outcome. NEM's model NEHHLPE-72 had no problem in unscrambling the customer's two different containers at speeds of 250 cpm. The customers were so pleased with the machine they told our tuner that they would name the machine 'Agi' in her honor.

NEMNEWS & VIEWS



New England Machinery, Inc.

NEM's Capper Advantages

Why purchase an NEM Capper?

Here are just some of the reasons:

DEPENDABILITY:

- VFD or Servo individually driven spindle motors provide **repeatable applied torque** and flexibility of speed and (with an optional HMI), **electronic torque adjustment** for easier changes.
- 4-piece collet is proven to **prevent ovalization of cap** while maintaining positive grip for more gentle, accurate capping.
- Pneumatically controlled adjustable independent round container grippers offer more **positive, repeatable container control without ovalization**.

EASY TO USE:

- Motorized container height adjustment for **quick, easy changeovers**.
- Tool-free, quick changeover with minimal parts for **faster changeovers**.



- Adjustable cap chute handles a wide range of caps **saving money on change parts**.
- Capable of storing menu recipes for each cap and container combo through optional HMI, **for easy changeover set-ups**.

GREAT VALUE:

- Small footprint with integrated, flush mounted electrical panel **saves floor space**.
- Value priced collet housing and inexpensive change parts, **save money**.
- Nickel-plated tool steel collets available for **corrosion-resistance, washdown and durability**.
- Collets are lined for **scuff-free, positive cap handling**.

Call 941-755-5550 to learn more about our cappers.

Back By Popular Demand: Change Parts Discount

In our January newsletter we introduced a limited time discount off all Change Part purchases. The discount was a huge success, and assisted so many of our customers in getting the parts they needed at a lower cost, that we have brought it back for another short period of time. Effective now through October

31, 2009, NEM is offering a **10% Discount** on the purchase of all change parts. Don't delay, contact **Eta Kozak** at (941) 755-5550, to get a quotation for the change parts you need. We must receive your Purchase Order for the change parts by 5:00 p.m. EST on Wed., Sept. 30, 2009 to qualify for this discount.

New Service



NEM now offers **PAYPAL** to make your purchasing experience easier and more flexible. Pay for your parts using a credit card or a direct withdrawal from your bank account. Call us for details at (941) 755-5550.

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YEARS OF
EXCELLENCE

New England
Machinery, Inc.



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NEM Introduces New Pump Sorter/Pump Capper

New England Machinery recently announced the addition of a newly designed model **NERPS/NERPC**, pump sorter, pump capper. The rotary pump capper now applies the correct torque upon placement of the pump onto the container. One of the benefits of the change is a smaller footprint for the system through the elimination of a cap tightener. The new design also includes a change in the positive guidance of the dip tube while inserting it into the container. The **NERPS/NERPC** is able to straighten the dip tube curvature up to 1/3 of its overall length. The benefit of this change will allow the machine to more easily handle dip tubes with a greater curvature.

NEM's **NERPS/NERPC** will enable companies that are hand placing pumps to reduce the high labor costs and increase production. The pump sorter/pump capper offers positive pump placing, positive container control, and positive torque control throughout. The machine is able to handle a wide range of containers and/or pump combinations including non-pump caps on the same machine, and is adaptable for various products. Call NEM today for more information on this new machine—**941-755-5550**.



Sort, place and tighten finger, lotion, trigger pumps, or non-pump caps on one machine.

NEM Travel Schedule

- **Sept**—Canada, Missouri, Iowa, New York, New Jersey, Arizona, Pennsylvania, Virginia, Texas, and Louisiana
- **Oct**—Nevada, Ohio, Kentucky, Indiana, North Carolina, Tennessee, Massachusetts, Connecticut, Rhode Island and California
- **Nov**—Canada, Missouri, Nebraska, Illinois, Michigan, Maryland, and Delaware
- **Dec**—Pennsylvania, Georgia, Tennessee, New Jersey, Utah, Ohio, Kentucky, and Indiana

Need to meet sooner with an NEM Sales Manager? Feel free to give us a call at **(941) 755-5550**.

New NEM Website

NEM has proudly unveiled our new, completely re-vamped website. Make sure to visit the site at www.neminc.com. The site is easier to navigate, offers all the important information you need to know about NEM and our packaging machinery, and includes informative details about our company and capabilities. Finding the information you need will be a breeze on this site that contains quick drop down lists to get you right where you want to be with less clicks. After reviewing the web site, take a moment to send us your feedback and let us know what you do and/or don't like about the site. We want to make it the best site possible for our customers to enjoy.

Visit our website at: www.neminc.com

Customer Comment:

"What we appreciate is the dedication from NEM of their whole team from top management on down. It is nice to get such a good response from the entire team. The quality of their service is great. They are open to innovation to assist customers in resolving specific and/or unusual problems. They really listen to their customers in an open minded manner. NEM is committed to being a valued partner with our organization."

Bill Wester, McKesson HVS

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Benefits of Leasing

When does leasing make sense over purchasing? What are the benefits, if any, of leasing? Leasing may be the answer to getting the equipment you need now. What does leasing offer?

- Low monthly payments make it more affordable. The equipment may be purchased at the end of the lease, if desired.
- Fixed payments available – no 'floating' interest rates.
- Lower payments leave cash available for operating expenses.
- Lease payments may be tax deductible against income. Must seek

the advice of a professional to verify if this is applicable to you.

- No down payment required – some leases allow installation, freight and training included in the lease.
- The machines are paid for as they produce for the company (not in advance).
- Allows the company to acquire income producing assets without increasing debt on the balance sheet.
- Flexible payment options that are designed to adjust to revenue

streams and/or business cycles.

Interested in learning more about **Leasing** your next **New England Machinery** packaging machinery purchase? Visit our website at www.neminc.com or call us at (941) 755-5550 for a list of leasing companies.

NEM, Inc. does not have an interest in any leasing company and can not and does not make any representation pertaining to any leasing firm. We recommend that you seek the advice of a professional to guide you in making the best financial decisions for your company.

The Compact Answer

Are you in need of a means to sort and feed containers, but limited on space?

Do you need to increase your production speeds without breaking your budget?

Are you looking for a fast change-over with minimal change parts?

Do your containers need effective air rinsing, but you are limited on space?

Do you need an unscrambler with easy access to all components and with functions easy to monitor?

Well, NEM has a simple answer to all the above questions — It is our model **NEHCPE, Compact Unscrambler**.

Our Compact Unscrambler comes in a variety of sizes to fit different container sizes and speed requirements. It is completely enclosed offering protection from airborne dust. The **NEHCPE** easily integrates into existing filling, capping and decorating lines. It can discharge your containers standing up on the conveyor, or with the optional roll ramp discharge, they can come out horizontally.

This compact unscrambler comes with a fully integrated hopper elevator that gives the unscrambler its **small footprint**. It offers easy container loading via double doors. Operation and maintenance

is a breeze with easy access to all sub-assemblies.

Call us today at **(941) 755-5550** to learn more about how this unscrambler can solve your container feeding problems.



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